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Anna Maria Giagnoni is a teachers' trainer at CIPAT, a consortium of Tuscan Vocational and Technical High schools.

Anna Maria Giagnoni graduated with honours with Prof. Giorgio Melchiori with a thesis on a cycle of medieval mystery plays.

She has a long experience as a teacher of English for business in Technical and Vocational Institutes as well as in post-secondary vocational training courses. Her activities at school included contacts with local companies, responsibility for EFQM quality management certifications and participation in projects funded by the European Commission.

She was the author of GIAGNONI STEPANENAS *Export Trade*, Bologna, Zanichelli, 1986 and of GIAGNONI DAVIES, *Bilingual Manual of English/Italian Commercial Communication*, Prentice Hall, 1989, both manuals of communication in international trade, the former for school students the latter for business people.

She worked in the private sector for seven years, running an agency of her own for the sale of yarns on domestic and foreign markets.